

NOW MORE THAN EVER, EXPERIENCE MATTERS

In a year filled with significant personal and financial uncertainty, we were honored to help communities across the country meet operational and fiscal challenges while maximizing funding opportunities. At Baird we pride ourselves on providing:

- A relationship-based service model focused on our clients' unique needs
- A strong and experienced municipal new issuance platform
- Financing expertise to navigate the challenging circumstances we all face

We are proud of the results we achieved in 2020, which include:



\$35.8 billion in funding for more than **1,200 unique issuers** in **44 states** plus Washington, D.C.¹



Complete accessibility for our clients regardless of where and how we work, with no loss in expertise or availability



Top municipal finance rankings²

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Baird Highlights

What's in store for the muni market in 2021 and beyond? Check out [our 2021 Municipal Market Outlook](#). Fixed Income Analyst Dave Violette provides a snapshot of today's muni market [in his Muni Fortnightly column](#).

No. 1

Click [here](#) for our most recent rankings.

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